



FCP TIMES

A MONTHLY NEWS LETTER FOR FLUID
CONVEYANCE PRODUCTS INDUSTRY



EXCON 2025: Fluid Conveyance Industry Emerges as a Strong Business Driver

EXCON 2025 once again proved why it is considered South Asia's most important exhibition for construction, infrastructure, mining, and heavy engineering. While massive earthmoving equipment and advanced construction machinery dominated the skyline of the exhibition halls, the real business momentum was clearly visible in the Fluid Conveyance segment—covering hydraulic hoses, hose assemblies, fittings, and assembly technologies.

The exhibition highlighted a critical industry reality: without reliable hoses, fittings, and hydraulic assemblies, modern construction and mining equipment simply cannot perform. EXCON 2025 became a powerful platform where the entire fluid conveyance value chain came together—manufacturers, assemblers, machine suppliers, and OEM customers.

EXCON 2025 witnessed strong participation from both global leaders and Indian manufacturers of hydraulic and industrial hoses. Companies such as Gates India, Danfoss, Continental, Polyhose, Super Hoze, Tokai, Indo-Rub Industries, Pooja Plast, Suraksha Rubber, Vardhman Industries, Brilon Rubber, J.K. Fenner, ZEC, and IMM showcased a wide spectrum of products designed for demanding applications.

The focus was firmly on high-pressure hydraulic hoses, abrasion-resistant products, high impulse-life hoses, thermoplastic hoses, and application-specific solutions for construction equipment, mining machinery, cement plants, steel plants, and infrastructure projects. Many exhibitors highlighted how hose performance directly affects machine uptime, operator safety, and total cost of ownership.

A noticeable trend across interactions was that customers are increasingly seeking certified, application-engineered hoses rather than generic products, signalling a maturing and quality-driven market.

The growing importance of quality-controlled hose assemblies was reflected in the strong presence of hose assembly machine manufacturers at EXCON 2025. Companies such as Uniflex, O&P (OP Srl), Techmaflex, Anish Hydraulics, PVN Industries, and Dinflex demonstrated advanced crimping machines, cutting machines, skiving equipment, and testing systems.

Live demonstrations attracted steady footfall, particularly from hose assemblers and OEM representatives. Key areas of interest included digital crimp control, repeatability, operator safety, quick tooling changes, and compliance with global crimping standards.

The exhibition clearly showed that automation and precision are no longer optional—they are essential for meeting OEM expectations and ensuring consistent assembly quality.

One of the most impactful aspects of EXCON 2025 was the strong participation of hose assemblers, who actively demonstrated their capabilities on the exhibition floor. Companies such as Imperial Auto Industries, Rajdhani Group, Rubber Hose India, MS Enterprises, Haiku Power, Industrial Hydraulics & Earthmovers, Girnar Rubber, Hansaflex, Soni Rubber, Sonu Hose Pipe, and India Hydraulics went beyond static displays.

“During the exhibition, we demonstrated live burst testing of our hose assemblies and that created a lot of confidence in our potential customers. We were able to crack a few OEM customers during the exhibition,” said Sourav Sikhwal of Rajdhani Group.



Hydraulic fitting manufacturers also reported significant traction at EXCON 2025. Companies such as Yuvraj Overseas, Hy-Tech Engineers, Micron Specma, Hydromatic, Lawa Fasteners, Hyfit Engineers, and the Ahuja Group showcased a wide range of hydraulic fittings catering to modern high-pressure systems.



A major highlight was the growing interest in single-piece fittings, which are increasingly preferred by OEMs due to improved safety, reduced leakage risks, and consistent assembly quality.

“We received an overwhelmed response from EXCON 2025. We got a chance to interact with present and potential customers and showcase our newly developed single-piece fittings. A good number of enquiries were generated during the exhibition,”

informed Yuvraj Singh of Yuvraj Overseas.



This clearly indicated that fittings are now being viewed as critical safety components rather than simple connectors.

EXCON 2025 delivered tangible business outcomes for the fluid conveyance industry. Exhibitors reported strong engagement with construction equipment OEMs, mining contractors, cement manufacturers, steel plant maintenance teams, and infrastructure companies.

Key themes that emerged included:

- Rising demand for tested and certified hose assemblies
- Increased focus on safety, traceability, and documentation
- Growing preference for single-piece fittings
- Shift from product supply to complete fluid conveyance solutions
- Greater emphasis on local manufacturing and quick service support

The exhibition clearly reflected a market transition where customers are looking for solution partners with application expertise, not just component suppliers.

EXCON 2025 marked a significant milestone for the fluid conveyance and hose industry in India. The strong participation of hose manufacturers, hose assembly machine suppliers, hose assemblers, and fitting manufacturers highlighted the sector's vital role in supporting India's infrastructure, construction, mining, cement, and steel industries.

With live demonstrations, innovative products, meaningful OEM interactions, and strong enquiry generation, EXCON 2025 proved to be a high-impact business platform for the fluid conveyance ecosystem.

For the industry, the message was clear: quality, safety, and system-level solutions will define the future of fluid conveyance in construction and heavy engineering.

Hydraulic Hose Assemblies in Steel Plants

Why a Dedicated Inventory Management System (IMS) Is Essential

Hydraulic hose assemblies operate under extreme conditions in steel plants—high pressure, high temperature, vibration, and contamination. Despite this, they are often treated as routine MRO items. This approach leads to frequent breakdowns, safety risks, and high emergency procurement costs.



Hose assemblies are engineered components with finite shelf and service life. Incorrect selection,

expired stock, or poor routing can cause sudden failures, oil spray, fire hazards, and unplanned downtime—especially in cranes, rolling mills, furnaces, and continuous casters.

A dedicated Hose Assembly Inventory Management System (IMS) addresses these risks by bringing engineering discipline into hose management.

What a Hose IMS Does

- Assigns a unique ID to each hose assembly
- Captures critical data: pressure rating, length, fittings, equipment location, fire resistance, and service life
- Tracks hoses across their entire lifecycle—from receipt to installation to failure
- Segregates inventory into central stores, area stores, breakdown stock, and installed hoses

Key Operational Benefits

- Ensures the right hose is available at the right

time

- Reduces emergency breakdowns and repeat failures
- Prevents use of expired or non-compliant hoses
- Improves safety and audit compliance
- Lowers overall hose inventory and lifecycle cost

Best Practices

- Use ABC–VED classification to prioritize critical hoses
- Maintain pre-assembled hose kits for vital equipment
- Standardize hose types and approved suppliers
- Integrate hose IMS with CMMS / ERP systems

Hydraulic hose assemblies should be managed as reliability-critical assets, not consumables. A focused IMS for hose assemblies is a low-cost, high-impact initiative that delivers better uptime, improved safety, and measurable cost savings in steel plant operations.

MEMBERSHIP PACKAGES

	BASIC ₹3000 PER YEAR	STANDARD ₹15000 PER YEAR	PREMIUM ₹50000 PER YEAR
Access to Fluid Conveyance Group (India)	1 Group	3 Groups	5 Groups
Access to Fluid Conveyance Group (UK/IT)	✗	✗	1 Group
Access to Fluid Conveyance Group (SARIC Countries)	✗	✗	1 Group
Access to Monthly Newsletter FCP Times	✓	✓	✓
Support on liquidation of slow-moving and dead inventory of Fluid Conveyance Products	✓	✓	✓
Sourcing Support on Fluid Conveyance products	✗	✓	✓
Tender News (On Hoses, Hose Assemblies, Fittings etc.)	✓	✓	✓
Drafting & Implementing Job Route Cards	✗	✗	✓
Plant Layout with process flow excellence	✗	✗	✓
Drafting / Implementing SOP / Work Instructions / Safety Plans / Process Flow	✗	✗	✓
Training - Fittings Threads Identification	✗	✗	2 Days
Training - QC of Making Hose Assemblies	✗	✗	1 Day
Hose/Hose assembly/Hose Fittings Failure analysis support	✗	✗	✓
Assistance on OEM Partial registration	✗	✗	✓
Inventory Management Systems	✗	✓	✓
Ask the experts (FCP Team)	✗	✗	✓
Festival Promotional Banners	5	5	10
Creating and Updating LinkedIn Page	✗	✗	✓
Job Reference Support	✗	✗	✓
Classified ad in FCP Times	✗	✗	3
Company Profile Presentation (PPT)	✗	✗	1

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WHO ALL SHOULD TAKE OUR MEMBERSHIP

Tailored for Every Stakeholder in the Fluid Conveyance Industry

MANUFACTURERS

Our membership is ideal for manufacturers who are shaping the future of fluid conveyance:

- Hydraulic, Industrial, PTFE, SS Corrugated & Composite Hose Manufacturers
- Hose Assemblers & Accessories Manufacturers
- Hydraulic Fittings & Component Manufacturers
- Quick Coupling & Hose Assembly Machine Manufacturers
- Steel Tube Manufacturers

DISTRIBUTORS / DEALERS / STOCKISTS

For those who bridge manufacturers and end-users:

- Distributors of Hydraulic / Teflon / Industrial Hoses
- Re-sellers of Hydraulic Hose Assemblies
- Stockists of Fittings, Components, and Accessories
- Dealers in Quick Couplings & Cam & Groove Systems

PROFESSIONALS

Perfect for individuals contributing expertise and innovation:

- Sales / Marketing / Business Development Professionals (Hose, QRC, Fittings, Cam & Groove Components)
- Design / Application / Innovation / Quality Engineers in OEMs (HEMM)
- Professionals in Quality, VA-VE, and Management Systems
- Certified Experts in Hose Integrity, Inspection & Management
- Safety Officers in the Conveyance Sector
- Engineering & Technical College Students

Adani Group launches 570 MW Wangchhu hydro project in Bhutan

The Adani Group has officially begun the 570 MW Wangchhu Hydro Electricity Project in Bhutan, marking a significant step in its collaboration with Druk Green Power Corporation (DGPC).

The foundation stone for the project was laid in the presence of Bhutan's Prime Minister Tshering Tobgay and Adani Group Chairman Gautam Adani. Under the project agreement, DGPC will hold a 51 percent stake, while Adani Group will own 49 percent. This marks the first of several hydropower initiatives between the two companies, following their MoUs signed in May 2025 to develop 5,000 MW of hydropower projects in Bhutan. The Wangchhu project is estimated to cost Rs 60 billion and aims to be completed within five years.

Vijayawada–Bengaluru Greenfield NH to Be Ready by 2026, Travel Time Cut to 6 Hours

Construction of the Vijayawada–Bengaluru Greenfield national highway is expected to be completed by 2026, as per reports. Once operational, the access-controlled, six-lane highway is projected to sharply reduce travel time between Amaravati and Bengaluru from the current 11–12 hours to around 6 hours. The highway is being developed as NH-544G under Bharatmala Pariyojana Phase II. It is designed as a mix of greenfield and brownfield stretches to improve long-distance mobility between Andhra Pradesh and Karnataka.

Multiple sections of the corridor are currently witnessing large-scale activity, including earthworks, embankment development and asphalt surfacing. Modern construction machinery is being used for

the construction of the expressway to ensure timely completion and consistent quality.

The overall length of the Vijayawada–Bengaluru corridor is estimated to be between 518 km and 624 km. The project cost is pegged at approximately Rs 19,200–19,320 crore. Of this, the greenfield portion alone accounts for about 342–343 km.

Within Andhra Pradesh, the highway will pass through Guntur, Prakasam, Kurnool and Kadapa districts before entering Karnataka. The alignment extends from Kodikonda at the Andhra Pradesh–Karnataka border to Addanki or Muppavaram.

Lloyds Metals to Invest ₹22,000 Crore in 4 million Ton Steel Plant.

Lloyds Metals and Energy is planning to invest ₹20,000-22,000 crore in setting up an integrated steel plant with a capacity of over 4 million tonnes (MT) over the next four to five years.

The new facility will include a 3 MT capacity for hot-rolled coils and 1.2 MT for wire rods production. The company is open to strategic partnerships with both Indian and foreign steelmakers once the initial capacity is established, aiming to leverage expertise in steel production.

While Lloyds Metals prefers to operate its mines and steel plant independently, the company recognizes the value that partnerships could bring to steel manufacturing. As India's largest iron ore miner by market capitalization, Lloyds is entering the steel sector with ambitious plans.

The company expects cash flows in the range of ₹3,000-5,000 crore from fiscal 2026 onwards, funding most of the capital expenditure through internal accruals with some debt

Wipro Hydraulics to expand capacity; focuses on tech advancements

Wipro Hydraulics plans to increase output at its Jaipur plant from about 1,000 cylinders per day to about 1,500 per day through phased investments. The company will add production of structural pins for OEMs and the aftermarket.

The Jaipur site, commissioned in 2024, was funded at about ₹250 crore and is spread across 16 acres of land. The capacity expansion move is part of broader manufacturing and market strategy of Wipro Hydraulics that takes account of uneven demand in 2025 and an expected improvement in 2026. The company expects the road projects and mining activity in India to increase next year.

The company had added product and material

technology, and customers to its kitty through its acquisition of the Canada based Mailhot Industries in 2024.

Wipro Hydraulics, part of Wipro Infrastructure Engineering (WIN), completed 50 years in business this year. The company has a diversified industrial engineering portfolio covering six segments including hydraulics, automation solutions, aerospace, water treatment, additive manufacturing, and the recently launched electronic materials.

With a global footprint of 33 facilities across four continents, WIN expects to reach ₹10,000 crore in revenues by end of FY2026.

Continental Launches RDS Hydraulic Hose Series to Boost Construction Machinery Efficiency

The Continental group sector ContiTech announced the official launch of its new RDS hydraulic hose series in the Asia-Pacific region. Specifically engineered for construction, agricultural, and mining machinery applications, the RSD series combines constant high-pressure performance with exceptional flexibility, Lightweight Design, and long life to enhance overall equipment efficiency. *"The construction, agriculture, and mining industries are rapidly transforming toward greater reliability, lower emissions, and smarter equipment systems,"* said Mr. Xin Song, Head of Mobile Industrial Solutions, Industrial Solutions APAC, ContiTech. *"Leveraging over 150 years of materials expertise, ContiTech develops customer-centric solutions. The RDS series was engineered with deep insights into industry challenges, delivering breakthroughs in lightweight design, space efficiency and extreme environment adaptability while maintaining constant high-*

pressure performance. It helps customers reduce equipment load, improve energy efficiency and maximize value across the full equipment lifecycle." Designed to operate reliably from -40°C to +120°C, the RDS series maintains flexibility in sub-zero conditions and offers excellent oil and swelling resistance at high temperatures.

Its robust inner tube and weather-resistant outer cover ensure stable performance in harsh environments such as arctic mining regions or high-temperature steel plants, reducing performance degradation and maintenance frequency caused by environmental stress.

The RDS series covers 4100 to 6100 psi working pressures and complies with ISO 18752 CC class standards as well as MSHA flame-resistance certification, with a 4:1 safety factor.

Danfoss Power Solutions completes acquisition of Hydro Holding Spa

Danfoss Power Solutions announced that it has finalized its acquisition of hose fittings manufacturer Hydro Holding Spa, having received all necessary approvals. With Hydro Holding on board, Danfoss gains a competitive, local fittings production base in Italy and the Czech Republic, as well as 350 highly experienced and customer-focused employees.

Hydro Holding is a leading manufacturer of hose fittings headquartered in Castello d'Argile, Italy. The company's carbon steel and stainless-steel fittings, adapters, and hose assemblies complement and expand the Danfoss portfolio of hoses and fittings, providing customers of both companies with a

broader range of options.

"With Hydro Holding joining Danfoss, we complete the foundation for our new European fittings platform. Hydro Holding gives us a strong and scalable base in Italy and the Czech Republic, strengthening our ability to serve OEMs and distributors with local production, competitive cost structures, and fast response times. The combination of our hose portfolio with Hydro Holding's fittings expertise allows us to offer a complete, differentiated solution to Europe," said Domenico Traverso, President, Fluid Conveyance, Danfoss Power Solutions.

SW Steel proposes to form 50:50 joint venture with JFE Steel

SW Steel is seeking shareholder approval for a strategic joint venture with Japan's JFE Steel Corporation to strengthen its finances and fund its expansion plans.

The partnership will involve the steel-making assets of Bhushan Power & Steel (BPSL), which JSW acquired through insolvency proceedings in 2021. Under the proposed deal, the assets will be transferred to a new 50:50 joint venture, with JFE investing Rs 15,750 crore for its stake. The transfer will occur through a slump sale to a JSW subsidiary for Rs 24,483 crore. The move is expected to bring in cash inflows of Rs 32,350 crore, significantly reducing JSW Steel's consolidated net debt by Rs 37,250 crore. This will enable the company to accelerate domestic production expansion through 2031.

JSW Steel will retain a 50 percent stake in the joint venture, sharing in the future growth of the BPSL business, now enhanced by JFE's global expertise. Company management described the transaction as strategically sound and beneficial for long-term growth.

AMNS India targets 25-26 mln tonne steel capacity by 2030

Arcelor Mittal Nippon Steel India (AMNS India) has outlined its expansion plan, aiming to reach a steelmaking capacity of 25-26 million tonnes by 2030, according to CEO Dilip Oommen.

The company, a 60:40 joint venture between ArcelorMittal and Japan's Nippon Steel, currently has a capacity of around nine million tonne per annum (MTPA). AMNS India plans to increase production at its Hazira plant near Surat, Gujarat, to 15 MTPA by next year, and further to 18 MTPA in the following years. Additionally, the company is investing in a new greenfield plant at Rajayyapeta in Andhra Pradesh, which will have a capacity of 8.2 MTPA. By 2030, we will have at least 25-26 million tonnes. It could be a little more or less. It's simple math: Hazira plus Rajayepeta," CEO Oommen stated. The expansion will solidify AMNS India's position as a major player in the Indian steel industry.

South Eastern Coalfields invites bids for hiring of HEMM for Durgapur open cast project

South Eastern Coalfields has invited bids for various mining services, including handling, transportation, and other related services.

The scope of work covers hiring of HEMM for excavating dumped OB, loading into tippers, transporting, unloading, dumping, dozing, maintaining haul roads and tasks such as overburden (OB) removal, coal extraction, composite work for OB removal, cutting, loading, transportation, and wagon loading of coal at the Durgapur open cast mine (OCM). This tender is part of South Eastern Coalfields' ongoing efforts to maintain and expand its coal production and operational capabilities.

COMMODITY INDEX

Months	Alloy Steel - Forging (20 MnCr5) Rs/Tonne	Alloy Steel - Forging (EN8) Rs/Tonne	Nickel US \$/Tonne	Zinc US \$/ Tonne	Synthetic Rubber SBR	EPDM-Rs. Per Kg	Carbon Black-Rs. Per Kg
Dec-24	65250	64250	15443	3031.7	177.19	225.5	106.2
Jan-25	64000	63000	15378	2825	178	225.2	105.13
Feb-25	63000	62000	15274	2799.7	183.12	225.5	109.95
Mar-25	63000	62000	16054	2778.9	185.5	225.5	111.69
Apr-25	63250	62250	15209	2625.3	186.57	225.5	101.07
May-25	64000	63000	15324	2646.2	195.03	225.5	98.59
Jun-25	62250	61250	14989	2650.9	187.88	225.5	108.59
Jul-25		61000	15023.3	2758.8	184.18	220.45	113.05
Aug-25		61000	14909	2784.4	174.33	219.12	105.68
Sep-25	61250	60250	15102	2930	177.57	216.76	102.9
Oct-25	61000	60000	15079.8	3149	177.44	215.11	99.55
Nov-25	60250	59250	14689	3187.4	176.52	212.16	96.16

BACKHOE LOADERS SALES IN INDIA - 2025

Month	JCB	Excorts	Mahindra	Case	Tata Hitachi	Bull Machines	Bobcat	CAT	Manitou	ACE	Total 2025	Total 2024
Jan	4215	32	78	153	136	227	98	93	27	99	5158	5148
Feb	3594	13	66	147	118	192	96	85	18	70	4399	4270
Mar	3302	66	74	182	176	100	105	110	30	90	4235	4916
Apr	2615	10	75	114	42	80	55	65	15	65	3136	3170
May	1880	20	56	129	73	140	86	89	25	67	2565	2844
June	1626	24	65	149	89	95	68	63	21	50	2250	3005
Jul	2105	5	38	113	91	116	77	75	35	73	2728	2451
Aug	2665	18	45	140	99	116	64	80	25	74	3326	3198
Sep	3672	14	87	183	126	167	68	92	84	76	4569	4475
Oct	2937	37	48	136	121	142	56	85	65	78	3705	5726
Nov	3686	21	54	134	116	153	63	74	74	75	4450	4926
Total	32297	260	686	1580	1187	1528	836	911	419	817	40521	44129

COMPACTORS SALES IN INDIA - 2025

Month	Case	HAMM	Dynapac	JCB	L & T	Excorts	Volvo	AMMAN	Others	Total 2025	Total 2024
Jan	109	134	57	60	26	23	28	37	5	479	410
Feb	109	116	55	50	30	32	17	47	5	461	490
Mar	166	97	51	60	43	24	40	40	14	535	699
Apr	74	113	36	52	20	10	19	15	2	341	450
May	69	51	41	36	17	12	9	15	4	254	324
June	43	44	28	39	18	22	17	13	1	225	233
Jul	28	29	15	12	12	0	6	1	1	104	187
Aug	69	36	21	37	24	2	13	8	10	220	231
Sep	76	81	32	84	28	2	21	11	3	338	454
Oct	113	128	36	60	23	3	37	11	10	421	379
Nov	153	84	35	63	25	6	27	20	10	423	470
Total	1009	913	407	553	266	136	234	218	65	3801	4327

EXCAVATORS SALES IN INDIA - 2025

Month	Tata Hitachi	JCB	Hyundai	Sany	Kobelco	CAT	Komatsu	Volvo	Liugong	XCMG	CNH	Total 2025	Total 2024
Jan	654	575	622	460	199	125	178	113	204	206	7	3343	3123
Feb	638	510	511	492	165	138	175	103	156	331	6	3225	2969
Mar	823	549	578	533	212	184	245	120	197	320	14	3775	3478
Apr	438	542	481	341	117	99	148	97	255	343	2	2863	2434
May	460	403	417	312	120	131	111	99	139	315	4	2511	2226
June	402	330	327	187	96	131	116	100	101	128	2	1920	2183
Jul	400	357	256	172	133	110	91	62	48	119	2	1750	1992
Aug	399	429	336	272	110	122	108	70	38	192	5	2081	2392
Sep	590	512	471	310	140	136	149	137	60	175	9	2689	2499
Oct	570	545	509	311	190	140	128	132	127	165	4	2821	3258
Nov	578	563	591	311	164	165	126	123	105	191	5	2922	2787
Total	5952	5315	5099	3701	1646	1481	1575	1156	1430	2485	60	29900	29341

AUTOMOBILE SALES IN INDIA - 2025

Month	2-Wheelers	3-Wheelers	Personal Vehicles	Commercial Vehicles	2025	2024
Jan	1525862	107033	465920	99425	2198240	2038982
Feb	1353281	94181	303398	82763	1833623	1952915
Mar	1508232	99376	350603	94764	2052975	2048731
Apr	1686774	99766	349939	90558	2227037	2165828
May	1652634	104448	302214	75615	2134911	2035090
June	1446387	100625	297722	73367	1918101	1840307
Jul	1355504	111426	328613	76439	1871982	1964213
Aug	1373675	103105	323256	75592	1875628	1910312
Sep	1287735	98866	299369	72124	1758094	1674183
Oct	3149846	129517	557373	107841	3944577	2768511
Nov	2546184	133951	394154	94935	3169224	3144339
Total	18886114	1182294	3972561	943423	24984392	20399072

TRACTORS SALES IN INDIA - 2025

Month	Mahindra Group	TAFE Group	Sonalika	Escorts Ltd	John Deere	New Holland	Captain	VST	Others	2025	2024
Jan	26305	10709	8027	6058	6436	2905	240	259	936	61875	55589
Feb	23880	9555	7670	7968	5771	2732	162	208	1219	59165	76626
Mar	31916	11606	9262	8803	5931	3026	180	225	3052	74001	63753
Apr	38516	14462	9955	8148	6856	3484	209	250	1947	83131	76939
May	30154	11813	9620	8161	5924	3051	125	213	2134	71195	70063
June	31804	14502	10136	8443	6212	3381	140	245	1716	76579	71047
Jul	37335	15815	12536	9196	7027	3872	150	275	1947	88722	79961
Aug	35574	16986	10410	8662	5987	3900	155	355	3186	85215	65477
Sep	64946	27530	17971	17803	9240	6825	240	357	1268	146180	100542
Oct	72071	29234	24781	18423	11893	7105	443	525	1670	166145	144675
Nov	55158	20586	15742	14521	9584	5784	454	456	3748	126033	80507
Total	392501	162212	136110	116186	80861	46065	2498	3368	19075	912208	804672

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	BASIC ₹3000	STANDARD ₹15000	PREMIUM ₹50000
Access to Fluid Conveyance Groups (India)	1 Group	3 Groups	5 Groups
Access to Fluid Conveyance Group (Dub)	X	X	1 Group
Access to Fluid Conveyance Group (SARIC Countries)	X	X	1 Group
Access to Monthly Newsletter/FCP Times	✓	✓	✓
Support on liquidation of slow moving and dead inventory of Fluid Conveyance Products	✓	✓	✓
Sourcing Support on Fluid Conveyance products	X	✓	✓
Tender News (On Hoses, Hose Assemblies, Fittings etc.)	✓	✓	✓
Drafting & Implementing Job Route Cards	X	X	✓
Plant Layout with process flow excellence	X	X	✓
Drafting / Implementing SOP / Work Instructions / Safety Plans / Process Flow	X	X	✓
Training - Fittings Threads identification	X	X	2 Days
Training - QC of Making Hose Assemblies	X	X	1 Day
Hose/Hose assembly/Hose Fittings Failure analysis support.	X	X	✓
Assistance on OEM Portal registration	X	X	✓
Inventory Management Systems	X	✓	✓
Ask the experts (FCP Team)	X	X	✓
Festival Promotional Banners	5	5	10
Creating and Updating LinkedIn Page	X	X	✓
Job Reference Support	X	X	✓
Classified ad in FCP Times	X	X	3
Company Profile Presentation (PPT)	X	X	1

For more details get in touch at 7507000150 or at info@fcindex.com